

**Eaton Vance Corp.**  
**Consolidated Assets under Management by Investment Mandate<sup>(1)</sup>**  
(in millions)

	January 31, 2019	October 31, 2018	%	January 31, 2018	%
			Change		Change
Equity <sup>(2)</sup>	\$ 116,990	\$ 115,772	1%	\$ 122,595	-5%
Fixed income <sup>(3)</sup>	82,525	77,844	6%	72,663	14%
Floating-rate income	40,943	44,837	-9%	39,793	3%
Alternative	9,991	12,139	-18%	13,248	-25%
Portfolio implementation	115,435	110,840	4%	110,442	5%
Exposure management	78,768	77,871	1%	90,488	-13%
<b>Total</b>	<b>\$ 444,652</b>	<b>\$ 439,303</b>	<b>1%</b>	<b>\$ 449,229</b>	<b>-1%</b>

<sup>(1)</sup> Consolidated Eaton Vance Corp. See Attachment 11 for directly managed assets and flows of 49 percent-owned Hexavest, which are not included in the table above.

<sup>(2)</sup> Includes balanced and other multi-asset mandates.

<sup>(3)</sup> Includes cash management mandates.

**Eaton Vance Corp.**  
**Consolidated Assets under Management by Investment Vehicle<sup>(1)</sup>**  
(in millions)

	January 31, 2019	October 31, 2018	%	January 31, 2018	%
			Change		Change
Open-end funds <sup>(2)</sup>	\$ 99,846	\$ 102,426	-3%	\$ 101,956	-2%
Closed-end funds	23,633	23,998	-2%	25,424	-7%
Private funds <sup>(3)</sup>	39,271	38,544	2%	37,174	6%
Institutional separate accounts	155,224	153,996	1%	169,406	-8%
Individual separate accounts <sup>(4)</sup>	126,678	120,339	5%	115,269	10%
<b>Total</b>	<b>\$ 444,652</b>	<b>\$ 439,303</b>	<b>1%</b>	<b>\$ 449,229</b>	<b>-1%</b>

<sup>(1)</sup> Consolidated Eaton Vance Corp. See Attachment 11 for directly managed assets and flows of 49 percent-owned Hexavest, which are not included in the table above.

<sup>(2)</sup> Includes assets in NextShares funds.

<sup>(3)</sup> Includes privately offered equity, fixed income and floating-rate income funds and CLO entities.

<sup>(4)</sup> In the first quarter of fiscal 2019, the Company revised its classification of consolidated assets under management by investment vehicle to combine the formerly separate high-net-worth separate account and retail managed account categories into a single individual separate account category. The above presentation of prior year results has been revised for comparability purposes. The reclassification does not affect total consolidated assets under management for any period.

**Eaton Vance Corp.**  
**Consolidated Assets under Management by Investment Affiliate<sup>(1)</sup>**  
(in millions)

	January 31, 2019	October 31, 2018	%	January 31, 2018	%
			Change		Change
Eaton Vance Management <sup>(2)</sup>	\$ 178,261	\$ 179,321	-1%	\$ 171,788	4%
Parametric	230,157	224,238	3%	241,653	-5%
Atlanta Capital <sup>(3)</sup>	23,216	23,355	-1%	24,156	-4%
Calvert <sup>(3)</sup>	13,018	12,389	5%	11,632	12%
<b>Total</b>	<b>\$ 444,652</b>	<b>\$ 439,303</b>	<b>1%</b>	<b>\$ 449,229</b>	<b>-1%</b>

<sup>(1)</sup> Consolidated Eaton Vance Corp. See Attachment 11 for directly managed assets and flows of 49 percent-owned Hexavest, which are not included in the table above.

<sup>(2)</sup> Includes managed assets of Eaton Vance-sponsored funds and separate accounts managed by Hexavest and unaffiliated third-party advisers under Eaton Vance supervision.

<sup>(3)</sup> Consistent with the Company's policies for reporting the managed assets and flows of investment portfolios for which multiple Eaton Vance affiliates have management responsibilities, the managed assets of Atlanta Capital indicated above include the assets of Calvert Equity Fund, for which Atlanta Capital serves as sub-adviser. The total managed assets of Calvert, including assets sub-advised by other Eaton Vance affiliates, were \$15.4 billion as of January 31, 2019, \$14.7 billion as of October 31, 2018 and \$14.0 billion as of January 31, 2018.