

**Eaton Vance Corp.**  
**Consolidated Assets under Management and Net Flows by Investment Mandate<sup>(1)</sup>**  
(in millions)

	Three Months Ended			Nine Months Ended	
	July 31, 2019	April 30, 2019	July 31, 2018	July 31, 2019	July 31, 2018
Equity assets – beginning of period <sup>(2)</sup>	\$ 125,869	\$ 116,990	\$ 117,757	\$ 115,772	\$ 113,472
Sales and other inflows	6,749	5,050	5,385	18,019	17,174
Redemptions/outflows	(5,130)	(4,570)	(4,900)	(15,161)	(15,485)
Net flows	1,619	480	485	2,858	1,689
Exchanges	(43)	150	8	(1)	6
Market value change	1,551	8,249	4,216	10,367	7,299
<b>Equity assets – end of period</b>	<b>\$ 128,996</b>	<b>\$ 125,869</b>	<b>\$ 122,466</b>	<b>\$ 128,996</b>	<b>\$ 122,466</b>
Fixed income assets – beginning of period <sup>(3)</sup>	86,744	82,525	74,024	77,844	70,797
Sales and other inflows	8,005	8,352	6,730	25,579	19,221
Redemptions/outflows	(4,566)	(5,427)	(4,065)	(16,046)	(11,927)
Net flows	3,439	2,925	2,665	9,533	7,294
Exchanges	69	70	(16)	465	(5)
Market value change	1,147	1,224	146	3,557	(1,267)
<b>Fixed income assets – end of period</b>	<b>\$ 91,399</b>	<b>\$ 86,744</b>	<b>\$ 76,819</b>	<b>\$ 91,399</b>	<b>\$ 76,819</b>
Floating-rate income assets – beginning of period	39,750	40,943	42,282	44,837	38,819
Sales and other inflows	1,772	2,079	3,387	7,417	10,222
Redemptions/outflows	(2,963)	(3,657)	(2,438)	(13,098)	(6,298)
Net flows	(1,191)	(1,578)	949	(5,681)	3,924
Exchanges	(38)	(57)	25	(361)	40
Market value change	(182)	442	(301)	(456)	172
<b>Floating-rate income assets – end of period</b>	<b>\$ 38,339</b>	<b>\$ 39,750</b>	<b>\$ 42,955</b>	<b>\$ 38,339</b>	<b>\$ 42,955</b>
Alternative assets – beginning of period	9,409	9,991	13,506	12,139	12,637
Sales and other inflows	466	802	1,254	2,312	4,832
Redemptions/outflows	(1,109)	(1,275)	(999)	(5,648)	(3,377)
Net flows	(643)	(473)	255	(3,336)	1,455
Exchanges	9	(149)	(20)	(167)	(28)
Market value change	256	40	(276)	395	(599)
<b>Alternative assets – end of period</b>	<b>\$ 9,031</b>	<b>\$ 9,409</b>	<b>\$ 13,465</b>	<b>\$ 9,031</b>	<b>\$ 13,465</b>
Portfolio implementation assets – beginning of period	125,391	115,435	107,170	110,840	99,615
Sales and other inflows	6,468	5,984	6,085	19,939	16,984
Redemptions/outflows	(4,378)	(4,721)	(3,025)	(13,212)	(10,322)
Net flows	2,090	1,263	3,060	6,727	6,662
Exchanges	3	(21)	(1)	57	(16)
Market value change	1,152	8,714	4,806	11,012	8,774
<b>Portfolio implementation assets – end of period</b>	<b>\$ 128,636</b>	<b>\$ 125,391</b>	<b>\$ 115,035</b>	<b>\$ 128,636</b>	<b>\$ 115,035</b>
Exposure management assets – beginning of period	82,775	78,768	85,333	77,871	86,976
Sales and other inflows	17,307	14,559	15,131	48,988	52,866
Redemptions/outflows	(14,611)	(12,544)	(18,814)	(44,963)	(58,657)
Net flows	2,696	2,015	(3,683)	4,025	(5,791)
Market value change	908	1,992	793	4,483	1,258
<b>Exposure management assets – end of period</b>	<b>\$ 86,379</b>	<b>\$ 82,775</b>	<b>\$ 82,443</b>	<b>\$ 86,379</b>	<b>\$ 82,443</b>
Total assets under management – beginning of period	469,938	444,652	440,072	439,303	422,316
Sales and other inflows	40,767	36,826	37,972	122,254	121,299
Redemptions/outflows	(32,757)	(32,194)	(34,241)	(108,128)	(106,066)
Net flows	8,010	4,632	3,731	14,126	15,233
Exchanges	-	(7)	(4)	(7)	(3)
Market value change	4,832	20,661	9,384	29,358	15,637
<b>Total assets under management – end of period</b>	<b>\$ 482,780</b>	<b>\$ 469,938</b>	<b>\$ 453,183</b>	<b>\$ 482,780</b>	<b>\$ 453,183</b>

<sup>(1)</sup> Consolidated Eaton Vance Corp. See Attachment 11 for directly managed assets and flows of 49 percent-owned Hexavest, which are not included in the table above.

<sup>(2)</sup> Whenever presented, Equity assets include balanced and other multi-asset mandates.

<sup>(3)</sup> Whenever presented, Fixed Income assets include cash management mandates.